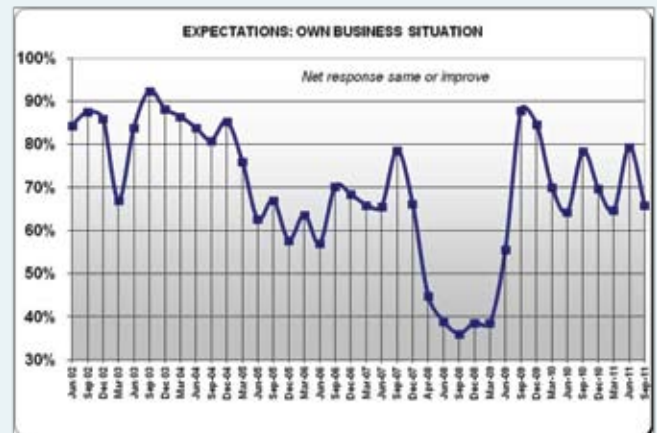
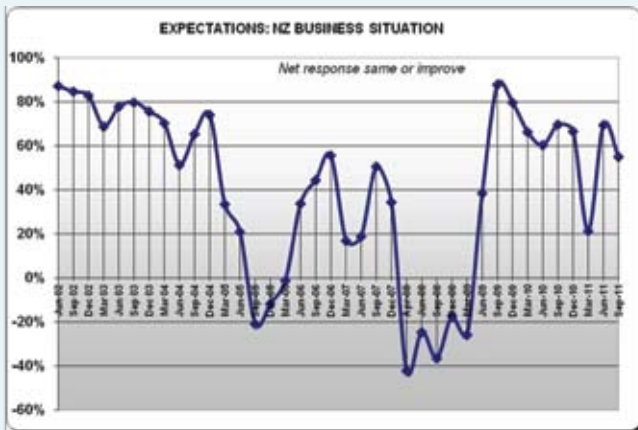


# QUARTERLY BUSINESS CONFIDENCE SURVEY RESULTS

## - SEPTEMBER 2011



### KEY POINTS

- Approximately 32.6% of respondents say that the New Zealand business situation will improve over the next six months, while 20.2% say it will deteriorate.
- When asked about their own business situation the results are reversed showing 41.1% saying it will improve while 15.5% say it will deteriorate.
- Concern over fuel costs has reduced while staff costs remain a high concern for businesses over the next six months.
- The area of "demand" continues to be the biggest limiting factor in businesses expanding their activities.
- There is an expectation from some businesses that they will be taking on full (20.5%) and part time (11.8%) staff over the next three months.
- Profitability has improved slightly for the second quarter in a row but remains in negative territory.
- Respondents were asked about the effect of the Rugby World Cup on their businesses; 21.6% indicated it was having a positive effect while 8% said it was having a negative effect on their business.

## ARE YOU SEEKING STAFF?

We can help you with these programmes on offer from the Chamber.

Call our team on 03 479 0181 or visit [www.otagochamber.co.nz](http://www.otagochamber.co.nz)



# CADETMAX

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## NOTICE OF ANNUAL GENERAL MEETING OF THE OTAGO CHAMBER OF COMMERCE INCORPORATED

Thursday 13 October 2011  
 at noon

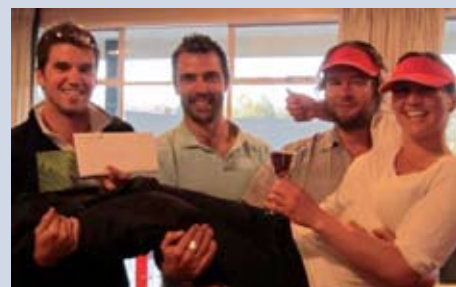
Ground Floor, Burns House,  
 10 George Street, Dunedin

Please register your  
 attendance with Cara  
 on 03 479 0181

# ANNUAL OTAGO CHAMBER OF COMMERCE BLOSSOM FESTIVAL GOLF TOURNAMENT

### 23 SEPTEMBER 2011

1. Immersion Marketing
2. Craigs Investment Partners
3. Commercial and Rural
4. Earnsclough Road Orchard and Winery
5. Fulton Hogan
6. Affleck and Dodd
7. Covermarq
8. Myers Marketing
9. Vinpro
10. Dunedin City Hotels



- Closest to the Pin Hole 12
- Closest to the Pin Hole 6
- Closest to the Pin Hole 2
- Longest Drive (mens) Hole 18
- Longest Drive (womens) Hole 9

- Keith Kippenburger
- Nora Hastings
- Russell Smith
- Chris Timms
- Sharyn Henderson

## MEMBERSHIP BENEFITS

Chamber member to member benefits are available to any member organisation and their staff. The current benefits are regularly updated on our website and available as a flyer to download and pin on your staff room wall so that everyone can share in the opportunities.

Here's an example of 6 of our current offerings:

### BE PAID LTD

10% discount on all debtor management services.

Contact: Stella Nicholson  
 Phone: (03) 453 5989  
 Email: stella@bepaid.co.nz

### CLICK PROPERTY MANAGEMENT

Free 3 month management fees or \$200 back on the second year management agreement.

Contact: Andrew Elliot  
 Phone: (03) 466 7783  
 Email: andrew@click4rent.co.nz

### JOHNS FURNITURE WAREHOUSE

20% discount on 'non sale' items.

Contact: Robyn Westeneng  
 Phone: (03) 479 0088  
 Email: furnco@xtra.co.nz

### QUANTUM ELECTRICS

Special labour rate for chamber businesses. Trade price for materials, special pricing on lamp supplies. Free initial consultation on lighting, energy saving and/or maintenance issues

Contact: Glynn Babington  
 Phone: (03) 742 1001  
 Email: quantum@hyper.net.nz

### STEWARTS COFFEE

Special discount on manufactured products, 10% discount on other products.

Contact: Thanh Lam  
 Phone: (03) 477 6687  
 Email: rebecca@coffeedistributors.co.nz

### VOX VIDEO PRODUCTIONS

8% discount on any completed video project.

Contact: Rod Pike  
 Phone: (03) 477 2535  
 Email: rod@voxvideoproductions.co.nz

## CHAMBER ACTIVITIES

To register for any of these activities call us on 03 479 0181 or 0800 42 49 68.  
Email [office@otagochamber.co.nz](mailto:office@otagochamber.co.nz). Register online at [www.otagochamber.co.nz](http://www.otagochamber.co.nz) and click on the calendar on the top right hand side.

**12 OCTOBER 2011**

### POLITICAL LEADER SERIES WITH HON PHIL GOFF

12 noon to 1.00pm

**19 OCTOBER 2011**

### POLITICAL LEADER SERIES WITH DR DON BRASH

12 noon to 1.00pm

**20 OCTOBER 2011**

### AIR NEW ZEALAND LUNCHEON

'How to run an Airline' with Captain David Morgan, Air NZ Chief Pilot and General Manager of Safety and Operations. An entertaining and humorous overview of just what it takes to keep things running in the air and on the ground.

12 noon to 2pm Cost \$40.00 (inclusive)

**25 OCTOBER 2011**

### CONNECT TO YOUR CHAMBER NETWORK

12 noon to 1.00pm

**26 OCTOBER 2011**

### HOME AND BUSINESS SERIES WITH KATHARINE WESLEY JONES

10.00am to 11.30am

**27 OCTOBER 2011 - BA5 WITH VODAFONE**

5.15pm to 7.00pm

## REGIONAL ACTIVITIES

**11 OCTOBER 2011**

### CLUTHA TRAINING INFORMATION EVENING

An information evening on how to increase business capability and accelerate the growth of business through training opportunities. Hear from local business people about the benefits of training and find out how you may qualify for government subsidised training.

5.15pm to 6.30pm, Balclutha

**19 OCTOBER 2011 - CROMWELL BIZ @ 5.30**

5.30pm at the Pisa Café, Golden Gate Lodge, Cromwell

**28 OCTOBER 2011 - MEET THE CANDIDATES**

5.30pm, Rosebank School, Frances St, Balclutha

## MEMBER TO MEMBER BENEFITS

Take advantage of the national partnerships the Chamber has with



**Westpac OfficeMax®**

For local benefits, contact the Chamber if you would like to offer an exclusive discount to other chamber members or find out about the latest ones available to you.

O T A G O

CHAMBER OF COMMERCE

Business Vitality

## Otago's BusinessHub

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Networking ✓  
Training and Development ✓  
Business Information ✓

THE OTAGO CHAMBER OF COMMERCE  
Ground Floor  
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Phone 03 479 0181 Fax 03 477 0341  
Email [office@otagochamber.co.nz](mailto:office@otagochamber.co.nz)  
[www.otagochamber.co.nz](http://www.otagochamber.co.nz)

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## THE CHAMBER WELCOMES NEW MEMBERS

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Green Acres  
Octa Associates Ltd  
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Tasty Tours  
Taylor Purification  
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